# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 10, 2016

### **AECOM**

(Exact name of Registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation)

**0-52423** (Commission File Number)

**61-1088522** (I.R.S. Employer Identification No.)

1999 Avenue of the Stars, Suite 2600

Los Angeles, California 90067

ass of Principal Executive Offices, including Zin Code

(Address of Principal Executive Offices, including Zip Code)

Registrant's telephone number, including area code (213) 593-8000

### **Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)	
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)	
[ ] Pre-commencement communications pursuant to Rule 14d-(b) under the Exchange Act (17 CFR 240.14d-2(b)	))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(	ຂ))

### Item 2.02 Results of Operations and Financial Condition

On May 10, 2016, AECOM issued a press release announcing its financial results for the quarter ended March 31, 2016. A copy of the press release is attached to this report as Exhibit 99.1. Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

AECOM reports its results of operations based on 52 or 53-week periods ending on the Friday nearest September 30, December 31, March 31, and June 30. For clarity of presentation, all periods are presented as if the periods ended on September 30, December 31, March 31, and June 30.

### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

**AECOM** 

Dated: May 10, 2016 By: /s/ DAVID Y. GAN

David Y. Gan

Senior Vice President, Assistant General Counsel



#### For Immediate Release

NR 16-0501

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### **AECOM reports second-quarter fiscal year 2016 results**

### **Financial Highlights**

- · Adjusted EPS<sup>1</sup> of \$0.87, an increase of 50%.
- · Positive organic growth in DCS Americas and Building Construction.
- · Free cash flow of \$83 million.
- · Reduced term debt by \$76 million.
- · On track with full-year free cash flow target of \$600 million to \$800 million for fiscal years 2016 and 2017.
- · Wins of \$2.7 billion; total construction value of wins \$3.8 billion.
- · Company reiterates fiscal year 2016 adjusted EPS<sup>1</sup> guidance of \$3.00 to \$3.40.

LOS ANGELES (May 10, 2016) — AECOM (NYSE: ACM), a premier, fully integrated global infrastructure firm, today reported second-quarter revenue of \$4.4 billion. Net income<sup>3</sup> and earnings per share<sup>3</sup> were \$41.8 million and \$0.27 in the second quarter, respectively. On an adjusted basis, diluted earnings per share<sup>1</sup> was \$0.87.

	Second Quarter								
(\$ in millions, except EPS)	Q2 FY15	Q2 FY16	YOY % Change						
Revenue	\$4,506	\$4,381	(3)%						
Operating Income	\$7	\$141	NM						
Net Income <sup>3</sup>	\$0.3	\$42	NM						
Adjusted EPS <sup>1</sup>	\$0.58	\$0.87	50%						
Free Cash Flow <sup>2</sup>	\$19	\$83	327%						
Backlog	\$40,741	\$38,614	(5)%						

Note: All comparisons are year over year unless otherwise noted.

"We made steady progress against our key strategic and financial objectives, most notably the return to growth in the Americas, continued strong cash generation, and additional debt reduction," said Michael S. Burke, AECOM's chairman and chief executive officer. "We have a vastly diverse business and remain confident in our ability to capitalize on the momentum we see building across our end markets."

"Our performance in the second quarter reflects the benefits of our diverse mix of geographies and end markets," said Stephen M. Kadenacy, AECOM's president. "From this diversity we are able to generate consistent results and deliver value for our shareholders."

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2-2-2

### Wins and Backlog

Wins in the quarter of \$2.7 billion were driven primarily by the Americas business within the Design & Consulting Services segment. The book-to-burn ratio<sup>4</sup> was 0.6. Additionally, the Company won projects with a total construction value of \$1.1 billion, primarily in Building Construction within the Construction Services segment. However, due to the accounting for unconsolidated joint ventures and projects executed on an agency basis, these projects are not reflected in backlog. The Company's total backlog of \$38.6 billion decreased 4% from the prior quarter. Including the \$1.1 billion of construction value not reflected in our backlog, wins were \$3.8 billion and backlog would have been \$39.7 billion.

### **Business Segments**

In addition to providing consolidated financial results, AECOM reports separate financial information for its three segments: Design & Consulting Services, Construction Services and Management Services.

### Design & Consulting Services (DCS)

The DCS segment delivers planning, consulting, architectural and engineering design services to commercial and government clients worldwide in markets such as transportation, facilities, environmental, energy, water and government.

Revenue in the second quarter was \$2.0 billion. Constant-currency<sup>5</sup> organic revenue was down 0.6%, with growth returning in the Americas. Adjusted operating income<sup>6</sup> increased to \$140 million compared to \$108 million in the year ago period, primarily due to operating efficiencies achieved through synergy savings and improving trends in the Americas.

### Construction Services (CS)

The CS segment provides construction services for energy, commercial, industrial, and public and private infrastructure clients.

Revenue in the second quarter was \$1.5 billion. Constant-currency<sup>5</sup> organic revenue decreased 1.3%, as strong growth in the Building Construction business was offset by ongoing pressure in the oil and gas market. Adjusted operating income<sup>7</sup> was \$19 million compared to \$26 million in the year ago period. The decline was driven by pressure in the oil and gas market, which was partially offset by a strong contribution from the stadium construction business.

### Management Services (MS)

The MS segment provides program and facilities management and maintenance, training, logistics, consulting, technical assistance and systems-integration services and information technology services, primarily for agencies of the U.S. government, national governments around the world and commercial customers.

Revenue in the second quarter was \$869 million. Organic revenue increased 5%. Adjusted operating income<sup>7</sup> was \$138 million compared to \$105 million in the year ago period. Revenue and adjusted operating income<sup>7</sup> include a significant positive impact from the accelerated recovery of a government pension entitlement resulting from the harmonization of our benefit programs. The impact to earnings per share from this item is \$0.14 in fiscal 2016, with the anticipated cash benefit likely in fiscal 2017.

#### **Tax Rate**

The effective tax rate in the second quarter was 26% and was arrived at by recomputing the annual effective tax by excluding the tax impacts on the effective tax rate of the adjustments<sup>8</sup> made to GAAP net (loss) income, which was then applied to the adjusted net (loss) income. The adjusted tax expense differs from the GAAP tax expense based on the deductibility and tax rate applied to each of the adjustments.

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### **Cash Flow**

3-3-3

Free cash flow<sup>2</sup> for the second quarter was \$83 million; on track with annual free cash flow target of \$600 million to \$800 million for fiscal years 2016 and 2017.

### **Balance Sheet**

As of March 31, 2016, AECOM had \$670 million of cash and cash equivalents, \$4.5 billion of debt and \$910 million in unused capacity under its \$1.05 billion revolving credit facility.

### **Financial Outlook**

AECOM is reiterating adjusted EPS¹ guidance for fiscal year 2016 of \$3.00 to \$3.40, which assumes an expected contribution from the monetization of a portion of AECOM Capital investments.

The Company expects to exit fiscal 2016 at a synergy savings run-rate of \$275 million and to incur approximately \$200 million of acquisition and integration expenses during the fiscal year. In total, the Company is on track to achieve its \$325 million run-rate synergy savings target by the end of fiscal 2017.

In addition, the Company expects fiscal 2016 full-year interest expense, excluding acquisition-related amortization, of approximately \$210 million and a full-year share count of 156 million.

The Company also expects an adjusted effective tax rate<sup>8</sup> of approximately 27%.

Fiscal year 2016 capital expenditures<sup>9</sup> are on track to be approximately \$150 million. The Company expects depreciation of approximately \$165 million and the amortization of intangible assets<sup>10</sup> of approximately \$200 million.

AECOM is hosting a conference call today at 12 p.m. EDT, during which management will make a brief presentation focusing on the Company's results, strategies and operating trends. Interested parties can listen to the conference call and view accompanying slides via webcast at <a href="https://www.aecom.com">www.aecom.com</a>. The webcast will be available for replay following the call.

- <sup>1</sup>Defined as attributable to AECOM, excluding acquisition and integration related expenses, financing charges in interest expense, the amortization of intangible assets, and financial impacts associated with expected and actual dispositions of non-core businesses and assets.
- <sup>2</sup> Free cash flow is defined as cash flow from operations less capital expenditures net of proceeds from disposals, and is a non-GAAP measure.
- <sup>3</sup> Defined as attributable to AECOM.
- <sup>4</sup> Book-to-burn ratio is defined as the amount of wins divided by revenue recognized during the period.
- <sup>5</sup> Results expressed in constant currency are presented excluding the impact from changes in currency exchange rates.
- <sup>6</sup> Excluding intangible amortization and financial impacts associated with expected and actual dispositions of non-core businesses and assets.
- <sup>7</sup>Excluding intangible amortization.
- <sup>8</sup> Inclusive of non-controlling interest deduction and adjusted for acquisition and integration expenses, financing charges in interest expense, the amortization of intangible assets and financial impacts associated with expected and actual dispositions of non-core businesses and assets.
- <sup>9</sup> Capital expenditures, net of proceeds from disposals.

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#### 4-4-4

#### **About AECOM**

AECOM (NYSE: ACM) is built to deliver a better world. We design, build, finance and operate infrastructure assets for governments, businesses and organizations in more than 150 countries. As a fully integrated firm, we connect knowledge and experience across our global network of experts to help clients solve their most complex challenges. From high-performance buildings and infrastructure, to resilient communities and environments, to stable and secure nations, our work is transformative, differentiated and vital. A *Fortune 500* firm, AECOM companies had revenue of approximately \$18 billion during the 12 months ended March 31, 2016. See how we deliver what others can only imagine at <a href="mailto:aecom.com">aecom.com</a> and <a

Forward-Looking Statements: All statements in this press release other than statements of historical fact are "forward-looking statements" for purposes of federal and state securities laws, including any projections of earnings, revenue, cash flows, tax rate, share count, interest expense, amortization of intangible assets, AECOM Capital contributions, synergy costs, acquisition and integration costs, or other financial items; any statements of the plans, strategies and objectives for future operations; and any statements regarding future economic conditions or performance. Although we believe that the expectations reflected in our forward-looking statements are reasonable, actual results could differ materially from those projected or assumed in any of our forward-looking statements.

Important factors that could cause our actual results, performance and achievements, or industry results to differ materially from estimates or projections contained in our forward-looking statements include, but are not limited to, the following: demand for our services is cyclical; uncertainties related to government contract appropriations; governmental agencies may modify, curtail or terminate our contracts; government contracts are subject to audits and adjustments of contractual terms; losses under fixed-price contracts; limited control over operations run through our joint venture entities; misconduct by our employees or consultants or our failure to comply with laws or regulations applicable to our business; our leveraged position and ability to service our debt; exposure to legal, political and economic risks in different countries as well as currency exchange rate fluctuations; the failure to retain and recruit key technical and management personnel; our insurance policies may not provide adequate coverage; unexpected adjustments and cancellations related to our backlog; dependence on third party contractors who fail to satisfy their obligations; systems and information technology interruption; and changing client preferences/demands, fiscal positions and payment patterns. Additional factors that could cause actual results to differ materially from our forward-looking statements are set forth in our reports filed with the Securities and Exchange Commission. We do not intend, and undertake no obligation, to update any forward-looking statement.

This press release contains financial information calculated other than in accordance with U.S. generally accepted accounting principles ("GAAP"). In particular, the Company believes that non-GAAP financial measures such as adjusted EPS, adjusted operating income, adjusted tax rate, adjusted EBITDA, organic revenue, and free cash flow also provide a meaningful perspective on its business results as the Company utilizes this information to evaluate and manage the business. We are also providing additional non-GAAP financial measures to reflect the impact of past acquisitions, including acquisition and integration expenses. Our non-GAAP disclosure has limitations as an analytical tool, should not be viewed as a substitute for financial information determined in accordance with GAAP, and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies. A reconciliation of these non-GAAP measures is found in the press release tables.

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5-5-5

# AECOM Consolidated Statements of Income (unaudited - in thousands, except per share data)

		Thre	e Months Ended		Six Months Ended							
		March 31, 2015		March 31, 2016	% Change	March 31, 2015		March 31, 2016		% Change		
Revenue Cost of revenue Gross profit	\$	4,506,197 4,402,885 103,312	\$	4,381,296 4,197,852 183,444	(2.8)% (4.7)% 77.6%	\$	8,716,665 8,478,623 238,042	\$	8,678,947 8,354,645 324,302	(0.4)% (1.5)% 36.2%		
Equity in earnings of joint ventures General and administrative expenses Acquisition & integration expenses		24,628 (29,797) (91,599)		39,016 (29,455) (50,711)	58.4% (1.1)%		48,552 (64,135) (230,062)		64,279 (58,094) (91,749)	32.4% (9.4)%		

Loss on disposal activities Income (loss) from operations		(1,536) 140,758	(44.6)% 0.0% 2050.9%	(7,603)	(42,589) 196,149	(60.1)% 0.0% (2679.9)%
Other (expense) income Interest expense (Loss) income before income tax	(1,038) (60,663)	746 (62,723)	(171.9)% 3.4%	1,541 (179,361)	3,788 (122,241)	145.8% (31.8)%
(benefit) expense	(55,157)	78,781	(242.8)%	(185,423)	77,696	(141.9)%
Income tax (benefit) expense	(75,761)	12,187	(116.1)%	(87,960)	11,505	(113.1)%
Net income (loss)	20,604	66,594	223.2 %	(97,463)	66,191	(167.9)%
Noncontrolling interests in income of consolidated subsidiaries, net of tax	(20,338)	(24,766)	21.8 %	(41,246)	(44,730)	8.4%
Net income (loss) attributable to AECOM	\$ 266	\$ 41,828	15624.8 %	\$ (138,709)	\$ 21,461	(115.5)%
Net income (loss) attributable to AECOM per share: Basic Diluted	\$ - \$ -	\$ 0.27 \$ 0.27	NM NM	\$ (0.95) \$ (0.95)	\$ 0.14 \$ 0.14	(114.7)% (114.7)%
Weighted average shares outstanding: Basic Diluted	151,053 152,818	154,295 155,448	2.1% 1.7%	146,472 146,472	153,957 155,131	5.1% 5.9%

### **Balance Sheet and Cash Flow Information**

(unaudited - in thousands)

	Se	September 30, 2015				
Balance Sheet Information:						
Total cash and cash equivalents	\$	683,893	\$	669,778		
Accounts receivable – net		4,841,450		4,801,196		
Working capital		1,410,033		1,025,448		
Total debt		4,606,938		4,472,600		
Total assets		14,014,298		13,989,215		
Total AECOM stockholders' equity		3,407,748		3,458,440		

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6-6-6

### AECOM Reportable Segments (unaudited - in thousands)

	Design & Consulting Services		sulting Construction		anagement Services	 Corporate	 Total
Three Months Ended March 31, 2016 Revenue Cost of revenue Gross profit Equity in earnings of joint ventures General and administrative expenses	\$	1,966,162 1,868,926 97,236 2,163	\$	1,546,173 1,540,394 5,779 2,709	\$ 868,961 788,532 80,429 34,144	\$ - - - (29,455)	\$ 4,381,296 4,197,852 183,444 39,016 (29,455)
Acquisition & integration expenses Loss on disposal activities Income (loss) from operations	\$	99,399	\$	(1,536) 6,952	\$ - - 114,573	\$ (50,711)	\$ (50,711) (1,536) 140,758
Gross profit as a % of revenue		4.9%		0.4%	9.3%	-	4.2%
Three Months Ended March 31, 2015 Revenue Cost of revenue Gross profit Equity in earnings of joint ventures General and administrative expenses Acquisition & integration expenses Income (loss) from operations	\$	2,035,908 1,982,897 53,011 (1,433) - - 51,578	\$	1,641,087 1,638,620 2,467 4,707 - - 7,174	\$ 829,202 781,368 47,834 21,354 - - - 69,188	\$ (29,797) (91,599) (121,396)	\$ 4,506,197 4,402,885 103,312 24,628 (29,797) (91,599) 6,544
Gross profit as a % of revenue		2.6%		0.2%	5.8%	-	2.3%

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7-7-7

### AECOM Reportable Segments (unaudited - in thousands)

	Design & Consulting Services		Construction Services			lanagement Services	 Corporate	Total
Six Months Ended March 31, 2016 Revenue Cost of revenue	\$	3,828,249 3,651,751	\$	3,257,995 3,239,282	\$	1,592,703 1,463,612	\$ - -	\$ 8,678,947 8,354,645
Gross profit Equity in earnings of joint ventures General and administrative expenses Acquisition & integration expenses		176,498 5,161 - -		18,713 5,388 - -		129,091 53,730 -	(58,094) (91,749)	324,302 64,279 (58,094) (91,749)
Loss on disposal activities Income (loss) from operations	\$	181,659	\$	(42,589) (18,488)	\$	182,821	\$ (149,843)	\$ (42,589) 196,149
Gross profit as a % of revenue		4.6%		0.6%		8.1%	-	3.7%
Contracted backlog Awarded backlog Total backlog	\$	8,229,473 5,908,740 14,138,213	\$	11,302,913 4,826,967 16,129,880	\$	4,021,219 4,324,565 8,345,784	\$ - - -	\$ 23,553,605 15,060,272 38,613,877
Six Months Ended March 31, 2015 Revenue Cost of revenue Gross profit Equity in earnings of joint ventures General and administrative expenses Acquisition & integration expenses Income (loss) from operations	\$	3,927,616 3,828,258 99,358 59 - - 99,417	\$	3,175,217 3,137,382 37,835 10,570 - - 48,405	\$	1,613,832 1,512,983 100,849 37,923 - - 138,772	\$ (64,135) (230,062) (294,197)	\$ 8,716,665 8,478,623 238,042 48,552 (64,135) (230,062) (7,603)
Gross profit as a % of revenue		2.5%		1.2%		6.2%	-	2.7%
Contracted backlog Awarded backlog Total backlog	\$	8,788,072 5,185,464 13,973,536	\$	9,058,539 8,901,243 17,959,782	\$	4,810,091 3,998,073 8,808,164	\$ - - -	\$ 22,656,702 18,084,780 40,741,482

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8-8-8

### AECOM Regulation G Information (\$ in millions)

### Reconciliation of Amounts Provided by Acquired Companies

			Three Months End March 31, 2016	Six Months Ended March 31, 2016							
		Total	Provided by Acquired Companies	<u> </u>	Excluding Effect of Acquired Companies		Total		Provided by Acquired Companies	Excluding Effect of Acquired Companies	
Revenue											
AECOM Consolidated	\$	4,381.3	\$	. \$	4,381.3	\$	8,678.9	\$	302.0	\$	8,376.9
Design & Consulting Services		1,966.2			1,966.2		3,828.2		119.1		3,709.1
Construction Services		1,546.2			1,546.2		3,258.0		90.8		3,167.2
Management Services		868.9		•	868.9		1,592.7		92.1		1,500.6

### Reconciliation of Net Income Attributable to AECOM to EBITDA

	Three Months Ended			Six Months E				
Mar 31,	Dec 31,	Mar 31,	_	Mar 31,	Mar 31,			

	 2015	 2015	_	2016	 2015	 2016
Net income (loss) attributable to AECOM Add: Income tax (benefit) expense	\$ 0.3 (75.8)	\$ (20.4) (0.7)	\$	41.9 12.2	\$ (138.7) (88.0)	\$ 21.5 11.5
(Loss) income attributable to AECOM before income taxes  Add: Depreciation and amortization <sup>1</sup> Less: Interest income <sup>2</sup>	(75.5) (163.4) 1.2	(21.1) (114.3) 1.0		54.1 (109.8) 0.8	(226.7) (317.6) 2.8	33.0 (224.1) 1.8
Add: Interest expense <sup>3</sup> EBITDA	\$ (56.7) 143.4	\$ (55.1) 147.3	\$	(58.2) 221.3	\$ (172.1) 260.2	\$ (113.3) 368.6

 $<sup>^{\</sup>mathbf{1}}$  Includes the amount for noncontrolling interests in consolidated subsidiaries

### **Reconciliation of Total Debt to Net Debt**

Dalances at.										
Ma	r 31, 2015	De	c 31, 2015	Ma	r 31, 2016					
\$	11.7	\$	3.2	\$	10.5					
	164.6		153.3		332.0					
	4,691.6		4,366.4		4,130.1					
	4,867.9		4,522.9		4,472.6					
	612.6		658.0		669.8					
\$	4,255.3	\$	3,864.9	\$	3,802.8					
		164.6 4,691.6 4,867.9 612.6	\$ 11.7 \$ 164.6 4,691.6 4,867.9 612.6	\$ 11.7 \$ 3.2 164.6 153.3 4,691.6 4,366.4 4,867.9 4,522.9 612.6 658.0	\$ 11.7 \$ 3.2 \$ 164.6 153.3 4,691.6 4,366.4 4,867.9 612.6 658.0					

### Reconciliation of Net Cash Provided by Operating Activities to Free Cash Flow

	<u></u>	7	Three N			Six Mon	onths Ended			
	Mar 31, 2015						Mar 31, 2015			Mar 31, 2016
Net cash provided by operating activities	\$	50.0	\$	78.0	\$	113.2	\$	332.6	\$	191.2
Capital expenditures, net		(30.6)		(8.0)		(30.3)		(55.6)		(31.1)
Free cash flow	\$	19.4	\$	77.2	\$	82.9	\$	277.0	\$	160.1

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Financing charges in interest expense

Amortization of intangible assets included in NCI, net of tax

Tax effect of the above adjustments

9-9-9

### AECOM Regulation G Information (in millions, except per share data)

Reconciliation of Reported Amounts to Adjusted Amounts Excluding Acquisition and Integration Related Expenses, Financing Charges in Interest Expense, the Amortization of Intangible Assets and the Financial Impacts Associated with Dispositions of Non-core Businesses and Assets

	Three Months Ended						Six Months Ended				
		Mar 31, 2015		Dec 31, 2015		Mar 31, 2016		Mar 31, 2015		Mar 31, 2016	
Income (loss) from operations	\$	6.5	\$	55.4	\$	140.7	\$	(7.6)	\$	196.1	
Non-core operating losses		-		7.1		5.5		-		12.6	
Acquisition and integration expenses		91.6		41.0		50.8		230.1		91.8	
Loss on disposal activities		-		41.0		1.6		-		42.6	
Amortization of intangible assets		111.7		75.0		70.0		225.9		145.0	
Adjusted income from operations	\$	209.8	\$	219.5	\$	268.6	\$	448.4	\$	488.1	
(Loss) income before income tax expense	\$	(55.2)	\$	(1.1)	\$	78.8	\$	(185.5)	\$	77.7	
Non-core operating losses		-		7.1		5.5		-		12.6	
Acquisition and integration expenses		91.6		41.0		50.7		230.1		91.7	
Loss on disposal activities		-		41.0		1.6		-		42.6	
Amortization of intangible assets		111.7		75.0		70.0		225.9		145.0	
Financing charges in interest expense		4.0		4.1		4.1		72.0		8.2	
Adjusted income before income tax expense	\$	152.1	\$	167.1	\$	210.7	\$	342.5	\$	377.8	
Income tax (benefit) expense	\$	(75.8)	\$	(0.7)	\$	12.2	\$	(88.0)	\$	11.5	
Tax effect of the above adjustments		112.7		35.9		35.1		171.6		71.0	
Adjusted income tax expense	\$	36.9	\$	35.2	\$	47.3	\$	83.6	\$	82.5	
··· Adjusts the income tax (benefit) expense during the period to exclude the impact on our effective tax rate of the	pre-tax adju	ıstments showi	n above								
Noncontrolling interests in income of consolidated subsidiaries, net of tax	\$	(20.4)	\$	(20.0)	\$	(24.7)	\$	(41.3)	\$	(44.7)	
Amortization of intangible assets included in NCI, net of tax		(5.6)		(6.5)		(4.0)		(13.0)		(10.5)	
Adjusted noncontrolling interests in income of consolidated subsidiaries, net of tax	\$	(26.0)	\$	(26.5)	\$	(28.7)	\$	(54.3)	\$	(55.2)	
Net income (loss) attributable to AECOM	\$	0.2	\$	(20.4)	\$	41.9	\$	(138.8)	\$	21.5	
Non-core operating losses		-		7.1		5.5		-		12.6	
Acquisition and integration expenses		91.6		41.0		50.7		230.1		91.7	
Amortization of intangible assets		111.7		75.0		70.0		225.9		145.0	
Loss on disposal activities		-		41.0		1.6		-		42.6	

4.1

(35.2)

(4.0)

(35.8) (6.5)

(112.7) (5.6) (171.6) (13.0)

(71.0)

<sup>&</sup>lt;sup>2</sup> Included in other income

<sup>&</sup>lt;sup>3</sup> Excludes related amortization

Adjusted net income attributable to AECOM	\$	89.2	\$ 105.5	\$	134.6	\$ 204.6	\$ 240.1
Net (loss) income attributable to AECOM – per diluted share* Per diluted share adjustments:	\$	-	\$ (0.13)	\$	0.27	\$ (0.95)	\$ 0.14
Non-core operating losses		_	0.05		0.04	-	0.08
Acquisition and integration expenses		0.60	0.26		0.33	1.55	0.60
Amortization of intangible assets		0.73	0.48		0.45	1.51	0.93
Loss on disposal activities		-	0.26		0.01	-	0.27
Financing charges in interest expense		0.03	0.03		0.03	0.50	0.05
Tax effect of the above adjustments		(0.74)	(0.23)		(0.23)	(1.15)	(0.45)
Amortization of intangible assets included in NCI, net of tax		(0.04)	 (0.04)		(0.03)	 (0.08)	 (0.07)
Adjusted net income attributable to AECOM – per diluted share*	\$	0.58	\$ 0.68	\$	0.87	\$ 1.38	\$ 1.55
Weighted average shares outstanding – diluted	<del></del>	152.8	 154.8	-	155.4	 148.30	 155.10

Weighted average shares outstanding – diluted 152.8 154.8 155.4 148.

\*When there is a net loss, basic and dilutive GAAP EPS calculations use the same share count to avoid any antidilutive effect; however, the adjusted EPS includes the dilutive shares excluded in the GAAP EPS

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## **A**ECOM

10-10-10

### AECOM

Regulation G Information (\$ in millions, except per share data)

Reconciliation of EBITDA to Adjusted Amounts Excluding <u>Acquisition and Integration</u>
Related Expenses, Financing Charges in Interest Expense, the Amortization of Intangible Assets and the Financial Impacts Associated with <u>Dispositions of Non-core Businesses and Assets</u>

	Three Months Ended							Six Months Ended				
	Mar 31, 2015		Dec 31, 2015		Mar 31, 2016		Mar 31, 2015		Mar 31, 2016			
EBITDA <sup>(1)</sup> Non-core operating losses Acquisition and integration expenses Loss on disposal activities Depreciation expense included in acquisition and integration expense line above Adjusted EBITDA Other income (loss) Interest income <sup>(2)</sup> Depreciation <sup>(3)</sup> Noncontrolling interests in income of consolidated subsidiaries, net of tax Amortization of intangible assets included in NCI, net of tax Adjusted income from operations	\$	143.4 91.6 (8.3) 226.7 1.0 1.2 (45.8) 20.4 6.3 209.8	\$\$	147.3 7.1 41.0 41.1 (5.9) 230.6 (3.0) 1.0 (35.6) 20.0 6.5 219.5	\$ 8	221.3 5.5 50.7 1.5 (6.2) 272.8 (0.8) 0.8 (33.0) 24.8 4.0 268.6	\$	260.2 230.1 (8.3) 482.0 (1.6) 2.8 (92.7) 41.2 16.7	\$ \$	368.6 12.6 91.7 42.6 (12.1) 503.4 (3.8) 1.8 (68.6) 44.8 10.5 488.1		
(3) See Reconciliation of Net Income Attributable to AECOM to EBITDA (2) Included in other income (3) Exc.  Segment Income from Operations Design & Consulting Services Segment: Income from operations Non-core operating losses Amortization of intangible assets Adjusted income from operations	\$ \$	51.6 - 56.6 108.2	\$ \$	82.3 1.9 36.9 121.1	\$ \$	99.4 5.5 35.6 140.5	\$	99.4 - 106.5 205.9	\$	181.7 7.4 72.5 261.6		
Construction Services Segment: Income (loss) from operations Non-core operating losses Loss on disposal activities Amortization of intangible assets Adjusted income from operations	\$	7.2 - 19.0 26.2	\$	(25.5) 5.2 41.0 10.9 31.6	\$	7.0 1.6 10.6 19.2	\$	48.4 - 50.9 99.3	\$	(18.5) 5.2 42.6 21.5 50.8		
Management Services Segment: Income from operations Amortization of intangible assets Adjusted income from operations	\$	69.2 36.1 105.3	\$	68.3 27.1 95.4	\$	114.5 23.9 138.4	\$	138.8 68.5 207.3	\$	182.8 51.0 233.8		